

# Seth Schrage (copy)

*Enterprise Sales Executive*

United States | [LinkedIn](#)

Enterprise Account Executive, leading US sales at a multi-national enterprise ERP provider, exceeding quota every year for the past 7 years.

## SKILLS

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Enterprise Software Sales · Go-to-Market Strategy · Software as a Service (SaaS) · Integrated Systems · Enterprise Resource Planning (ERP) · Enterprise Sales · Account Management · Sales Leadership · ERP Systems · Complex Sales Cycles · Multi-stakeholder Sales · Legacy System Migrations · Institutional Procurement · Food Service Operations · Partnership Development · POS Systems · Operations Consulting · CPG · Production Management · Quality Control · Rapid Prototyping · Strategic Account Management · Revenue Growth · Sales Team Leadership · Public Sector Sales · Private Sector Sales · Spanish Language · French Language · Enterprise Account Management · Solutions Engineering · Business Ownership · Consulting · Import Logistics · Brand Development · Strategic Partnerships · Customer Relationship Management (CRM) · Sales Processes · Product Demonstration · Complex Sales · MES · Menu Development · Recipe Development · Cooking · Amazon Seller Central · HubSpot · SaaS Sales · Adobe Creative Suite · Analysis · RevOps · Amazon Ads