

Carl Härtlein

Founder & Managing Director, Saint Clair

Seoul, South Korea | [LinkedIn](#)

Saint Clair is a cross-border investment firm between Europe and Asia: an institutional investor that also builds the infrastructure through which capital crosses borders.

Carl Härtlein is its founder and Managing Director. Thirty years across technology entrepreneurship, international advisory, and corporate strategy, between European and Asian markets. Trained as an architect in Paris before building companies.

He is the author of the firm's Soft Due Diligence methodology and the Capital Diplomacy philosophy that frames its cross-border practice.

Carl is Chair of the Korean-Irish Chamber of Commerce and Industry (KICCI).

EXPERIENCE

Chair KICCI - Korean-Irish Chamber of Commerce and Industry 한국-아일랜드 상공회의소 Cumann Tráchtála agus Tionscail Cóiréach-Éireannach KICCI is the bilateral chamber for Irish business across the Korea-Ireland corridor. As Chair, I lead the Chamber's consultation with the Irish-affiliated business community, alongside Team Ireland. kicci.ie	May 2026 — Present <i>Seoul, South Korea</i>
Secretary General Korea Family Capital Institute The Institute convenes, researches, and represents the stewardship of family capital in Korea. I serve as its Secretary-General, leading the secretariat. Convened by Saint Clair.	Jan 2026 — Present <i>Seoul, South Korea</i>
Partner MTE - MedTech Entrepreneurs	Aug 2023 — Present <i>Munich, Bavaria, Germany</i>
Partner Profondo Capital	May 2023 — Present <i>Taranto, Apulia, Italy</i>
Venture Financing, Strategy & Entrepreneurship Impact Hub Berlin	Jan 2022 — Present <i>Berlin, Germany</i>
Visiting Lecturer Hochschule Fresenius University of Applied Sciences Leadership Development and Personal Growth, Entrepreneurship	Apr 2021 — Present <i>Munich</i>
Strategic Advisor Mirai Skin	Nov 2020 — Dec 2021 <i>Barcelona, Catalonia, Spain</i>
Co-Founder and Advisory Board Member BEFAST Developing an AI based oculomotor examination tool to achieve high accuracy in detecting posterior circulation infarct strokes.	Mar 2020 — Dec 2021 <i>Barcelona, Catalonia, Spain</i>
Biodesign & Healthcare Business Model Innovation Moebio Barcelona d · HEALTH Barcelona (Design Health Barcelona) develops future entrepreneurs and healthcare innovators, based on the biodesign methodology created by Stanford University.	Jan 2020 — Present <i>Greater Barcelona Metropolitan Area</i>
Trainer for Google Digital Garage (Zukunftswerkstatt) Google Digital Academy (Skillshop)	May 2019 — Present <i>Munich, Berlin, Hamburg</i>
Founder & Managing Director Saint Clair Saint Clair is a cross-border investment firm between Europe and Asia: an institutional investor that also builds the infrastructure through which capital crosses borders.	Apr 2016 — Present <i>Singapore</i>
Managing Partner and Technical Lead IT h2 networkx gmbh - Mobile App and Web Consultancy	Apr 2011 — Dec 2018 <i>Nürnberg, Germany</i>
Start-Up Co-founder, Technical Lead IT Tourias Mobile GmbH - Mobile IT for the Tourism Industry	Jan 2006 — Dec 2016
Partner, Technical Lead IT Campagnon Media GmbH & Co KG - E-Commerce for the Tourism Industry	Jan 2006 — Dec 2016 <i>Greater Würzburg Area</i>

Founder and Gérant
blao sarl - Design Studio for Digital Content

Apr 2004 — Dec 2015
Paris, France

Head of Development
Profware

Jan 1987 — Jan 1989
Nuremberg, Bavaria, Germany

EDUCATION

TUM School of Management
Executive MBA in Innovation and Business Creation
Grade: Master of Business Administration

Ecole nationale supérieure d'architecture de Paris-Belleville
Architecte D.P.L.G in Architecture

Universitat de Barcelona
Corporate Governance

Erasmus School of Economics
Advanced Valuation and Strategy - M&A in Private Equity

University of London
Corporate Strategy

University of California, Berkeley, Haas School of Business
Innovation & Business Creation

ENSA Paris-Est
Master's Degree in Architecture
Grade: Architecte diplômé par le gouvernement (DPLG)

Ecole d'Architecture de Marseille-Luminy
DEUG (Associates Degree) in Architecture

PROJECTS

INV • ICTUS

La ville du périphérique - Urban Development from a Business Model Perspective

CERTIFICATIONS

Soft Due Diligence, Apr 2023

Professional Scrum Master (scrum.org), Scrum.org Mar 2018

Paris : La ville du périphérique - A metropolitan ring road as a business model.,

SKILLS

Fundraising · Cross-border Transactions · Artificial Intelligence (AI) · Private Equity · Venture Capital · Due Diligence · Circular Economy · Coaching · Entrepreneurship · Business Strategy · Consulting · Start-ups · Agile · Scrum · Professional Scrum Master · Business Coaching · Business Design · Agile Leadership · Strategic Advice · Leadership · Design Thinking · Management · Cross-border Investment · Government Advisory · Med Tech · English · French · Innovation