

Alexander Belfiore

GTM @ Fireblocks

Hoboken, NJ, United States | [LinkedIn](#)

EXPERIENCE

Sales Director

Fireblocks

Fireblocks is an easy to use, enterprise-grade platform for financial institutions that need to streamline digital asset operations – without sacrificing security. Helping large institutions and smaller companies meet enterprise-grade security and regulatory requirements

Apr 2025 — Apr 2025

New York City Metropolitan Area

Senior Sales Executive Americas

AlgoTrader

Jun 2020 — Jan 2022

New York City Metropolitan Area

FX & Rates Sales

Morgan Stanley

Apr 2019 — Dec 2019

Greater New York City Area

Electronic FX, Rates, & Futures Sales & Trading

UBS

FRC Agency Execution Services UBS Investment Bank:

Feb 2019 — Jan 2019

Greater New York City Area

Analyst- Securities Backed Lending

UBS Investment Bank

Nov 2014 — Nov 2014

Midtown, Manhattan

- Supporting Latin American trader by insuring technical system flow from execution to settlement of live trades. This includes specific requirements for Mexico, Peru, Colombia, Brazil, and Chile.
- Perform timely and accurate trade capture duties for the Global Synthetic Equity desk, booking swaps facing external counter parties and future hedges in our internal risk systems.
- Providing customized support for individual client accounts in order to facilitate better business relations
- Monitor intra day risk, running post booking P&L checks to detect misaligned risk parameters, raising outages to trading and providing solutions to bring risk back in line
- Investigate trade breaks reported by the middle office and product control to minimize potential risk to all parties involved.
- Act as the point of contact for external clients resolving swap mark to market differences
- Assist the trading desk in a variety of ad hoc tasks to enhance new business initiatives and comply with the latest standards raised by industry regulators and internal business management

Operations Analyst

Cantor Fitzgerald

Purchase and Sales

May 2013 — Jan 2014

Midtown, Manhattan

Trading Support Specialist

JPMorgan Chase

Mar 2013 — May 2013

corporate bond broker

Tullett Prebon

Jul 2011 — Apr 2012

Financial District

intern

Newedge

May 2009 — Aug 2010

EDUCATION

Drew University

Bachelor's degree in Economics

CERTIFICATIONS

Series 3, National Futures Association

Series 63, FINRA (Financial Industry Regulatory Authority)

Series 7, FINRA (Financial Industry Regulatory Authority)

SKILLS

Equities · Investments · Bloomberg · Hedge Funds · Event Planning · Financial Modeling · Financial Markets · Fixed Income · Financial Analysis · Capital Markets · Microsoft Excel · Securities · Microsoft Word · Series 7 · Series 63 · Series 3