

Hari Sadasivan

Founder, Strategy, Product and AI

Barcelona, Spain | [LinkedIn](#) | [GitHub](#) | [Hugging Face](#)

AI product and technology operations executive with 20+ years building enterprise solutions, leading global transformations, and developing generative AI systems from training through deployment.

EXPERIENCE

Founder, Strategy, Product and AI

Tinman Lab SL

Dec 2025 — Present

Barcelona, Catalonia, Spain

Leading an AI and software product studio spanning proprietary platforms, client engagements and applied research. Own product strategy, business models and delivery while building AI workflows for data generation, model training, fine-tuning and evaluation. Released Gemma model checkpoints with SFT and DPO, quantized formats for local deployment, and published companion datasets with SmolOmni multimodal research prototypes.

Chief Growth and Operations Officer

revizr.ai

Sep 2024 — Jan 2026

Remote, Barcelona and Kochi

Lead growth, customer success and user adoption for a K-12 exam-preparation AI copilot and corporate Learning and Development product. Oversee operations, learner support and customer experience while aligning product, commercial and execution priorities. Manage investor engagement, B2B customer acquisition and ecosystem partnerships.

Head of Strategy, Product and Operations

ToroLabs Ltd

Dec 2020 — Dec 2025

Remote, Hong Kong

Co-founded an emerging technology business spanning decentralized finance, AI and consulting. Led a 15-member team across blockchain, AI/ML and IoT, defining product strategy for decentralized structured products and a marketplace. Secured USD 250K in funding for real-world asset and tokenization initiatives while developing AI/ML risk models for credit scoring and digital asset evaluation.

IT Lead and Chapter Lead, IT for IT

Roche Diabetes Care

Jan 2019 — Jun 2024

Barcelona, Spain

Directed ITSM transformation across a 150+ member multi-vendor support structure serving 9,000+ users, establishing the Service Management Office and optimizing SIAM to improve service quality by 63%. Led agile IT operations transformation, global Release Management and DevSecOps adoption while owning Idea and Demand Management, PPM, GRC and Application Lifecycle Management platforms.

IT Lead

Roche

Jan 2019 — Jan 2022

Sant Cugat del Vallès, Catalonia, Spain

- Owned the DC IT Service Management & IT for IT process and tools responsible for ITSM, ALM, PPM and End User Engagement.
- Established and managed a 10 member Service Integration and Management (SIAM) office managing a multi-vendor support model and drove continuous improvement across all ITSM processes.
- Responsible for the SIAM team and DC IT Run KPIs, User Experience, Analytics, User communication and overall service vendor performance.
- Matured the ITSM processes and SIAM office moved into the leader quadrant with a 63 points overall gain in two years.
- Streamlined the demand process and DevOps model for DCIT and transitioned to a fully agile model, integrating with the worldwide Roche IT solutions roadmap.
- Successfully managed migration of DCIT ITSM instance to the new global instance, improving user experience and satisfaction.

Head of Product & Trade Affairs

BazaarEx

Dec 2017 — Sep 2020

Dubai, United Arab Emirates

Product Management and International Trade Affairs

Global IT Lean Manager

Roche Diabetes Care

May 2017 — Jan 2019

Barcelona, Spain

Delivered a GxP-compliant ServiceNow ITSM suite, migrating from HPSM in under 4 months and launching the global IT portal across 9,000 users. Owned service excellence, IT KPIs, Global CAB and vendor performance, delivering 43% overall service improvement. Reduced application redundancy and shadow IT by 30% while establishing 100% application and infrastructure ownership.

Chief Strategy Officer

Luxcore

Nov 2016 — Oct 2017

New York, New York, United States / BVI / Remote

Business & Product strategy for Luxcore, a Blockchain startup.

Luxcore is a blockchain solutions and services ecosystem that focuses on designing and building enterprise ready security and privacy products.

Global IT Quality and Lean Manager

Roche Diabetes Care

Oct 2015 — May 2017

Sant Cugat del Vallès, Catalonia, Spain

Managed a CHF 3.5M budget and an 8-member Quality and Compliance team covering GxP across infrastructure, digital workplace, ERP, Salesforce, BI and QMS implementation. Defined the Target Operating Model achieving an 80% outsourced model and developed fit-for-purpose Computer System Validation processes. Reduced Quality function costs by 40% through an outsourced Quality-as-a-Service model.

Investor / Partnerships

Dec 2012 — Feb 2015

Quadimension Events

Prague, Czechia

- Investor and strategy advisor for a B2B business consulting & events management organization.
 - Advisor on overall strategy for opportunity identification, planning, marketing and execution
 - Overall marketing strategy, revenue stream analysis, social media marketing and promotional activities
 - Business strategy for event identification and production, vendor management, sponsorship and execution
 - Identifying and maximizing social media marketing opportunities through partner identification and engagement.
- Profitable exit following sale of event/consulting BI and IP.

Business Operations Manager - PSG WW Supply Chain Systems & PMD

Aug 2008 — Oct 2015

Hewlett-Packard

Greater Grenoble Metropolitan Area

Led EMEA transformation across Supply Chain, New Product Introduction and Global Deal Delivery, improving process quality by 55% and saving USD 1M annually. Managed the UK and Ireland Product Customization lifecycle from pre-sales to end-of-life, improving SKU setup times by 30%. Supervised a 40+ member global team across offshore outsourcing and business process re-engineering.

Project Manager, Total Customer Experience, HP E-Commerce

Aug 2008 — Sep 2009

Hewlett-Packard

Grenoble, France

Led EMEA e-commerce customer experience for SMB and Consumer businesses across 25+ countries, defining the TCE vision and increasing survey response rates by 25%.

IT Service Desk Operations and Technical Mentor

Aug 2005 — Sep 2007

Dell International Services

Bangalore, India

Managed AXA Plc service-desk specialty-queue operations across incident resolution, escalations and root cause analysis, leading a 55+ member team. Improved SLA adherence by 50% and CSAT from 40% to 90% within 3 months while delivering 30% to 60% improvements across First-Time Fix, Mean Time to Resolve and Average Handling Time through ITIL-aligned process improvement.

Senior CC Consultant

Feb 2004 — Feb 2005

AOL

eCustomer Care Consultant

Oct 2001 — Jan 2004

iSeva Solutions Pvt Ltd

Technical Support Consultant

Oct 2001 — Feb 2005

AOL and iSeva Solutions

Bangalore, India

Delivered technical support, customer service and process compliance across AOL and iSeva Solutions.

EDUCATION

Staffordshire University

Sep 2007 — Jun 2009

MBA, International (PGDBA)

University of Staffordshire

Jan 2007 — Jan 2009

PGDBA - Masters in International Business

Chhattisgarh University

Sep 2002 — Jun 2005

Bachelor of Commerce (B.Com)

Arya Central School

PROJECTS

Behavioral distillation research across small model configurations, Disposition Distillation at Small Scale: A Three-Arc Negative Result

Evaluated behavioural distillation across multiple model configurations using SFT/DPO LoRA, inference-time attention interventions and representation analysis. Documented negative results and evaluation artefacts, separating genuine behavioural change from stylistic imitation. Published on arXiv.

HF - Models & Training

<https://huggingface.co/Tinman-Lab>

CERTIFICATIONS

Lean Six Sigma Green Belt, Hewlett Packard Enterprise

Jan 2013

Project Management Professional (PMP)®, Project Management Institute

SKILLS

Pricing Strategy · International Trade · Legal · Startup Environments · ServiceNow · HIPPA · Computerized System Validation (CSV) · IT Design · IT Integration · Digital Transformation · IT Management · SIAM · DevSecOps · Governance, Risk Management, and Compliance (GRC) · Business Transformation · KPIs · Strategic Data Analysis · ITIL Service Strategy · IT for IT · Application Lifecycle Management · Product Strategy · Go-to-Market Strategy · Blockchain · Cryptocurrency · Lean Startup · Venture Capital · Fundraising · Operations Management · Marketing Strategy · Technical Leadership · Product Design · Systems Thinking · Community Management · Product Management · Agile Methodologies · Management Consulting · Web3 · Artificial Intelligence (AI) · Risk Management · IT Governance · GxP · Compliance Management · TOGAF · Lean Six Sigma · Product owner · ITSM · Service Integration · Program Management · PMP · Business models · Customer discovery · Solution architecture · LLMs · Model training · Model evaluation · Fine-tuning · Data engineering · Inference provisioning · Quantization · Local AI · Agentic systems · Target operating models · ITOM · Organizational change · C-suite engagement · Global programs · Budget management · Vendor ecosystems · Continuous improvement · Decentralized finance · Real-world assets · Tokenization · MLOps · Data governance · Supply chain · Process improvement · Team leadership · Outsourcing · Business process reengineering · ITIL · Incident management