

Aryamaan Lakhoria

Senior Product Operations

New York City, NY, United States | [LinkedIn](#) | [aryamaan.xyz](#)

Product operations leader and trader with experience scaling fintech platforms and AI-driven trading operations. Built AI systems that reduced response times by 75% and grew AUM 10x.

EXPERIENCE

Senior Product Operations

Basic Capital

Apr 2026 — Present

New York, United States

Built an AI voice bot handling inbound customer support calls with human escalation and Slack/Linear integrations, achieving 30% containment rate and 75% faster response times. Own post-sales relationships for top accounts including Hex, Mirendil, Slash, and Binance with zero churn. Scaled internal compliance and trading operations as AUM grew 10x to \$50mm in 6 months, including AI agents for KYC processing of 3000+ participants and end-to-end 401(k) plan migrations.

Credit Trader, AI Council

Bank of America Merrill Lynch

May 2023 — Apr 2026

New York, United States

Analyst role supporting credit trading operations and financial modeling activities on the LATAM desk.

Product / Growth

Seed Labs

Jun 2022 — Aug 2022

Boston, Massachusetts, United States

Led investor sourcing and developed pitch materials for a successful seed funding round. Organized in-person events at Harvard Innovation Labs to build community around tokenized venture deals.

Course Assistant

Harvard University

Oct 2021 — Oct 2024

Cambridge, Massachusetts, United States

Multivariable Calculus, Corporate Finance

Chief of Staff

Merry

Jun 2021 — May 2022

Akola, India

Lived on-site in rural India managing field operations and cultivation design across 15 farmers, benchmarking agricultural practices across 6 countries. Conducted 50+ farmer interviews and developed an agronomic and commercial model that increased cotton yields by 70%.

Chief of Staff

Phillips Brooks House Association Inc.

Jan 2021 — Jan 2022

Mumbai, Maharashtra, India

#1 hire. Incredible experience living and working on a cotton farm in rural India.

Priscilla Chan Service Fellow at 'Merry'.

Research Assistant

Central Bank of Armenia

Jan 2020 — Jan 2020

Product / Growth

Openhouse

Jan 2018 — Jan 2019

Kolkata

First time at a startup. Learnt a lot.

EDUCATION

Harvard University

BA - Bachelor of Arts in Economics

Sep 2020 — Jun 2024

Activities and societies: Cricket Club, Sigma Chi, Pfoho Treasurer, Woodbridge, FIP, Harvard Undergraduate Capital Partners

St. James' School (Kolkata)

High School Diploma

Sep 2019 — Jun 2019

Salutatorian, Prime Minister's National Award 2019 (highest civilian honor for minors in India)

PROJECTS

Voice AI for customer research, voxbharat.ai

Platform enabling customer research through voice-based AI interactions.

Live sports commentary, sixthstump.com

Live sports commentary platform.

Interactive museum guide, MET-walker

Interactive guide for museum exploration.

Free Bloomberg-style terminal for traders, W-22

Open-source financial terminal providing Bloomberg-comparable functionality for traders.

CERTIFICATIONS

Prime Minister's National Award, Ministry of Women and Child Development, Government of India Jan 2019

General Proficiency (Given to top 3 students of entire batch), St. James' School Mar 2018

Securities Industry Essentials (SIE), FINRA

Series 63, FINRA

Series 7, FINRA

SKILLS

AI coding · Operations Administration · Prompt Engineering · AI Agents · Applied ML · Quantitative Research · Go-to-Market Strategy · Community Development · Economic Research · Sales Operations · People Management · Project Management · Fundraising · Strategic Sourcing · Credit Analysis · Credit Default Swaps (CDS) · Risk Management · Trading · Financial Analysis · SQL · Strategy · Leadership · Community Service · Microsoft Office · Claude Code · Bloomberg · Excel modeling · gRPC · Python · AI voice bots · financial modeling · data aggregation · agriculture operations · user research