

Shivani Bode

Associate (PE Operator & AI Consultant)

New York City, NY, United States | [LinkedIn](#)

AI strategy and deployment professional with 4+ years across applied AI, consulting, PE operations, and enterprise data, claiming \$18M+ in measured value. Currently owns three AI workstreams at Ayna AI inside a \$200M industrial enterprise, from use-case discovery through production rollout and adoption.

EXPERIENCE

Associate (PE Operator & AI Consultant) Jul 2026 — Present
Ayna AI New York, NY

Owns the full lifecycle of 5+ AI and data solutions at a \$200M industrial enterprise, from stakeholder discovery and workflow mapping through build, production rollout, and user adoption. Built an AI routing tool for logistics teams with map-based stop reassignment, iterated directly with end users, and built a spend analysis tool that surfaced supplier consolidation opportunities worth \$7M for a Fortune 500 client. Also built AI capacity planning and HR workflow automation, and drove \$1.1M+ in value through go/no-go recommendations for the CXO team.

PE Analyst Aug 2025 — Jun 2026
Ayna AI New York, United States

Scoped 4 enterprise AI workstreams, identified 12+ high-value use cases, and took the top 3 to production-ready roadmaps for C-suite decisions. Ran buy-side pricing diligence on a ~\$70M acquisition using transaction-level analysis and financial modeling, surfacing \$3M+ in annual pricing upside.

Consultant, Business Transformation Aug 2022 — Jun 2025
Ernst & Young (EY) New York City Metropolitan Area

Led rollout of a PPM platform to 500+ users at a major telecom, working with 30+ engineers on data-driven prioritization, system integration, and adoption. Designed scalable operating models for Fortune 500 clients that drove \$10M+ in cost savings. Contributed to 10+ proposals, including a \$45M+ Workforce Management implementation and an IT Risk PMO buildout.

Senior Business Analyst Oct 2021 — Aug 2022
Community Behavioral Health Remote

Built and maintained 30+ Power BI dashboards for executive leadership. Optimized 20+ data workflows integrating electronic health records for 20,000+ users. Streamlined extraction, cleaning, and integration of large operational datasets while keeping quality, compliance, and auditability in place.

Summer Associate May 2019 — Aug 2019
HealthBox, HIMSS Solution Chicago, Illinois, United States

Conducted market research and supported strategic financial projects, contributing to data-driven recommendations on investment and business strategy.

EDUCATION

Stony Brook University Jan 2017 — Jun 2021
Bachelor of Science - BS in Quantitative Finance

Stony Brook University Jan 2017 — Jan 2021
Bachelors of Science in Applied Economics
Activities and societies: Delta Sigma Pi

Stony Brook University Aug 2021
B.S. in Business Management (Finance concentration); B.S. in Economics

CERTIFICATIONS

Machine Learning, Stanford University Jul 2020

Google Analytics Individual Qualification, Google

SKILLS

Applied AI · agentic workflows · AI workflow design · workflow automation · HTML/JS tool development · Power Automate · SQL · Power BI · Advanced Excel · data pipelines · integration · capacity planning · P&L modeling · financial modeling · Azure DevOps · Salesforce · Jira · Microsoft 365 · enterprise software implementation · stakeholder adoption · Machine Learning (Stanford) · Google Analytics Individual Qualification