

Joe Vollono

Chief Commercial Officer

New York City, NY, United States | [LinkedIn](#)

Financial technology and enterprise partnerships executive with 20+ years of experience building new markets and bringing financial infrastructure to market. Currently leading global strategy and institutional adoption at STBL across stablecoins, tokenized assets, and on-chain financial infrastructure.

EXPERIENCE

Chief Commercial Officer (CCO) Mar 2025 — Present
stbl Remote, US

Leading STBL's global commercial strategy, institutional partnerships, and market development across stablecoins, tokenized assets, and on-chain financial infrastructure. Originating and structuring partnerships with financial institutions, payment providers, asset managers, exchanges, custodians, blockchain networks, and DeFi protocols. Led strategic initiatives with OKX, Securitize, Hamilton Lane, and Stellar spanning tokenized reserves, distribution, and multichain deployment.

Director of Business Development Aug 2021 — Apr 2025
Ripple New York, New York, United States

Led global business development and strategic partnerships for Ripple's central bank digital currency and stablecoin businesses. Shaped RLUSD market-entry, distribution, custody, exchange, and institutional adoption strategy from product inception through launch. Developed Ripple's global CBDC go-to-market strategy and represented the company with central banks, regulators, and financial institutions across multiple jurisdictions.

General Manager, Sheltered Harbor (Project Hamilton) Nov 2013 — Sep 2021
Morgan Stanley Palo Alto, California, United States

Led enterprise initiatives supporting regulatory compliance and institutional infrastructure. Drove strategic initiatives supporting Federal Reserve and OCC regulatory compliance while managing enterprise programs supporting financial and operational resilience.

Executive Director May 2011 — Oct 2013
Securities Industry and Financial Markets Association (SIFMA) New York, United States

Managed Board of Directors and executive governance processes for the industry association representing global financial institutions. Led strategic initiatives on behalf of the CEO and Board while building and managing senior relationships across global financial institutions, payment and market-infrastructure providers, regulators, and industry bodies in the U.S. and overseas.

Officer, USS Toledo (SSN-769) Jun 2001 — Apr 2005
U.S. Navy Submarine Force New London, CT

Led nuclear engineering and NSA communications security programs aboard a nuclear submarine. Maintained Top Secret security clearance and was awarded the Navy Achievement Medal for nuclear reactor operations during Operation Iraqi Freedom.

EDUCATION

University of Oxford Jan 2010 — Jan 2011
Master of Business Administration (MBA)

Georgetown University Jan 2006 — Jan 2010
Master of Public Policy (MPP)

United States Naval Academy Jan 1997 — Jan 2001
Political Science (BS)

Nuclear Power School - Naval Nuclear Power Training Command (NNPTC)
Nuclear Engineering

SKILLS

Stablecoins · Tokenization · Digital Assets · CBDC · DeFi · Enterprise Partnerships · Business Development · Go-to-Market Strategy · Product Commercialization · Institutional Sales · Strategic Partnerships · Financial Infrastructure · Capital Markets · Regulatory Affairs · Central Banks · Blockchain · On-Chain Finance · Digital Currency · Asset Management · Risk Management · Compliance · Financial Resilience