

Tara Yazdi

Senior Enterprise Account Executive

New York City, NY, United States | [LinkedIn](#)

Published scientist whose curiosity led me from the lab to the runway, where I became the first Persian woman featured in Sports Illustrated Swimsuit. Later, I pivoted into tech, and in a few short years became the leading enterprise AE at a Series A AI SaaS startup, often operating as a team of one, closing millions in revenue and helping drive its acquisition. At my core, I'm someone who loves a good story of reinvention - especially my own. I chase new frontiers, find the scrappiest way forward, and build things that challenge the status quo.

EXPERIENCE

Co-Founder, CEO

Stealth Startup

Jan 2026 — Present

Senior Enterprise Account Executive

Contentsquare

Jan 2026 — Present

New York, New York, United States

Part of a lean leadership team alongside the former CEO, CTO, Head of ML, and Head of Product, shaping and iterating on the vision, product strategy, positioning, and go-to-market motion for the combined product portfolio. Bridging customer, product, and commercial strategy to define priorities, validate the offering, and bring the new vision to market.

Senior Enterprise Account Executive

Loris (acquired by Contentsquare)

Jan 2025 — Present

Enterprise Account Executive

Loris (acquired by Contentsquare)

Dec 2022 — Jan 2025

New York, New York, United States

Account Executive

MaestroQA

Jun 2022 — Nov 2022

Sales Development Representative I

MaestroQA

Oct 2021 — Jun 2022

As SDR team expanded, I took on additional responsibilities in senior BizDev role. Continued to excel at meeting higher outbound quotas while designing my own sequencing strategies, trialing new CRM softwares, and coaching other SDRs.

Clinical Assistant

The Dermatology and Laser Group

Feb 2021 — Sep 2021

New York, United States

Hired as clinical assistant at one of the top Dermatology practices in NYC.

Medical Assistant

Gastroenterology and Infectious Disease

Sep 2019 — Jan 2021

Laguna Niguel, California, United States

Worked as medical assistant while building my medical school application. When we became one of the first private clinics in Orange County to test for COVID-19, I took on significant new pressures and responsibilities amidst staff reductions.

Model – Sports Illustrated Swimsuit

Sports Illustrated

Aug 2019 — Mar 2020

EDUCATION

UCLA

Bachelor of Science - BS in Physical and Biological Anthropology

Jun 2019

-Organized cultural events including a charity fashion show that raised over \$20,000 for cancer research annually.

-Collaborated with local Persian fashion designers, artists, and singers to bring cultural awareness through the arts.

-Completed a distinct set of classes and held a high GPA.

CERTIFICATIONS

Peptidic inhibitors of insulin-degrading enzyme with potential for dermatological applications discovered via phage display,

SKILLS

Social Media · Electronic Medical Record (EMR) · Dermatology · Medical History · Customer Service · Medical Assisting · Management · Sales · Microsoft Office · Adobe Photoshop · Farsi · Data Analysis · Medical Records · Research · Marketing · Data Analytics · Social Media Marketing · Consumer Services