

Andrew Sze

RevOps Leader

New York City, NY, United States | [LinkedIn](#)

EXPERIENCE

Revenue Operations Evervault	Mar 2026 — Present <i>New York, United States</i>
Revenue Operations Consultant Independent Consultant Peach Finance -> SoFi	Feb 2026 — Mar 2026 <i>New York, United States</i>
Revenue Operations Alchemy	Sep 2024 — Jan 2026 <i>New York, United States</i>
Advisor Synch	Jan 2024 — Feb 2026
Product Owner, Business Systems VaynerX	Dec 2023 — Sep 2024 <i>New York, United States</i>
Revenue Ops Consultant Skydog Ops RevOps	Jan 2023 — Jan 2023 <i>New York, United States</i>
Head of Revenue Operations Code Climate	Jun 2022 — Nov 2023 <i>New York, New York, United States</i>
Director of Sales Operations Talkspace - Online Therapy	Oct 2020 — Jun 2022 <i>New York City Metropolitan Area</i>
Director of Salesforce Operations & Senior Salesforce Administrator Wunderkind (Formerly BounceX)	Jan 2020 — Oct 2020 <i>Greater New York City Area</i>
Salesforce Operations Manager & Salesforce Administrator Wunderkind (Formerly BounceX)	Nov 2016 — Dec 2019 <i>Greater New York City Area</i>
Salesforce Administrator & Sales Operations Analyst 1010data	Jun 2016 — Nov 2016 <i>Greater New York City Area</i>
Salesforce Administrator & Sales Operations Analyst DialogTech -Assisted a team of 5 business development managers to strategically prospect digital marketing firms through phone and email campaigns. -Managed, responded, and developed inbound leads. -Consistently exceeded monthly activity and prospecting goals.	Mar 2014 — Jun 2016 <i>Greater Chicago Area</i>
Community Manager Intern Stork Stack -Managed Stork Stack's presence on Twitter, Pinterest, Facebook. -Worked with the Co-Founders to develop social media campaign strategies. -Responded to inbound support inquiries. -Assisted with the preparation of our monthly boxes before being sent to our subscribers.	May 2012 — Jul 2012 <i>Greater Chicago Area</i>
Marketing Intern Entrepreneurs Unpluggd	Mar 2012 — May 2012 <i>Chicago</i>
IT Intern Red Frog Events -Researched and implemented technology application programs for a highly successful Chicago startup. -Supported web access and laptop deployment for over 100 employees.	Sep 2011 — Jan 2012 <i>Greater Chicago Area</i>
Marketing Intern: Analytics Bandwidth Marketing -Developed an automated decision tree model to improve client services and creative team productivity. -Worked with a neonatal pharmaceutical company to develop trade show marketing material.	Jun 2011 — Sep 2011 <i>Greater Chicago Area</i>
Student Consultant Kellogg Information Systems, Northwestern University	Sep 2010 — Mar 2012

-Assisted MBA students with software and hardware issues. Formally trained to troubleshoot issues with proprietary Kellogg software, Microsoft software, Apple software, and Stata software. Supports CDW-G with the sales of Kellogg approved laptops.

Summer Intern

Jul 2010 — Aug 2010

Hong Kong Trade Development Council

-Actively developed marketing projects with branch manager. Established a database of new clients and partners.

Summer Intern

Jul 2009 — Aug 2009

AXA Advisors LLC

Greater Chicago Area

-Researched mutual funds and other financial products. Organized and maintained client database.

EDUCATION

Northwestern University

Jan 2009 — Jan 2012

BA in History

Activities and societies: Delta Sigma Pi, Alternative Student Break, NOM: Northwestern's Premiere Food Enjoyment Society

The George Washington University

Hinsdale South High School

SKILLS

Anthropic Claude · Clay · HubSpot · Project Management · Sales Enablement · Marketing Automation · Microsoft Office · Social Media · Social Media Marketing · Social Networking · Event Planning · PowerPoint · C++ · Inventory Management · Salesforce · New Media Marketing · System Deployment · Integrated Marketing · Apple Consumer Software · Purchasing Negotiations