

Marcus Carey

Senior Acquisitions Agent

San Diego, CA, United States | [LinkedIn](#)

Private markets operator with 11+ years across deal sourcing, underwriting, and value creation in PE, VC, and real estate. Currently licensing California real estate to source acquisitions for institutional investors.

EXPERIENCE

Senior Acquisitions Agent

Feb 2025 — Present

Prophet Homes

San Diego, CA

Licensed California realtor specializing in buy-side representation for institutional real estate investors and frequent flippers. Closed 13 transactions totaling \$11M+ in property value in under a year, owning the full acquisition cycle from off-market sourcing and seller negotiation through underwriting and closing.

Senior Analyst, M&A Team

Nov 2021 — Jul 2023

Thrasio Inc.

New York, NY

Senior analyst on the 40-person investing team helping deploy \$3.4B in financing across nearly 200 acquisitions of third-party Amazon brands generating over \$1.1B in annual revenue. Led post-close value creation for 20+ brands in Pet, Beauty, and Games categories, partnering with brand managers on pricing elasticity, new product launches, and listing-level velocity drivers. Executed diligence on notable transactions including Hate Stains (\$25M acquisition), conducting bank audits, inventory analysis, and ad spend diligence.

Co-Founder & President

Jun 2016 — Dec 2019

Homage Hospitality Group

Oakland, CA & New Orleans, LA

Cofounded a U.S.-focused hotel brand at the intersection of hospitality and culture. Raised \$350K in seed capital and \$30M+ in subscribed real estate commitments, opening an award-winning flagship hotel in New Orleans. Featured in national media and Airbnb campaigns. Exited via sale of stake to outside investor, managing stakeholder notifications and legal closing.

Venture Capital Analyst

Aug 2015 — Jun 2016

SVB Capital

Menlo Park, California

Analyst at the venture investing arm of Silicon Valley Bank (\$9.5B+ in accumulated capital). Researched residential real estate supply and asset values for Opendoor Series C financing (\$80M) and modeled international remittance volumes for Remitly Series C (\$38M), supporting deal memos and proforma models.

Private Equity Analyst

Jul 2013 — Jul 2015

CCMP Capital Advisors (f.k.a J.P Morgan Partners)

New York, New York

Analyst at a North America and Europe-focused private equity fund with \$18B+ in accumulated capital. Executed diligence, modeling, and Investment Committee materials across new platform investments, portfolio reporting, and sector research. Worked on notable transactions including BioRx (\$300M LBO in specialty pharmacy), Solvay Eco Services (\$890M conglomerate carve-out), and The Hillman Group (\$1.5B LBO in hardware distribution).

Investment Banking Summer Analyst

Jun 2012 — Aug 2012

UBS

New York, New York

Healthcare Investment Banking Group

Summer Analyst

Jun 2011 — Aug 2011

Goldman Sachs

New York, New York

Rotational: IBD, IMD, S&T, GIR

Summer Analyst

Jun 2010 — Aug 2010

Goldman Sachs

Jersey City, New Jersey

Human Capital Management Division

Corporate Finance Advisory Intern

Jun 2010 — Aug 2012

Goldman Sachs & Co. and UBS Investment Bank

New York, NY

Three consecutive undergraduate summers in corporate finance advisory, supporting pitches and capital raising transactions across multiple industry and product groups.

EDUCATION

Richmond American University London

Jan 2011 — Jan 2012

Howard University

Jan 2009 — Jan 2013

Bachelor of Business Administration (BBA) in Finance

Undergraduate Trustee on Board of Trustees; SEO Alternative Investments Program Coach; Boutique Design 2019 Gold Key Award for Best Emerging Concept; HBCU Buzz 2018 30 under 30

PROJECTS

Residential real estate marketplace financing analysis, Opendoor Series C Investment

Researched residential real estate supply and asset values in Arizona and Colorado markets to support SVB Capital's investment decision, synthesizing findings into a deal memo and proforma model inputs.

International remittance platform financing analysis, Remitly Series C Investment

Modeled international remittance volumes across markets including the Philippines and India as part of revenue build-out for SVB Capital's Series C investment thesis.

Amazon FBA brand diligence and closing, Hate Stains Brand Acquisition

Led bank and inventory audits for the proforma model while diligencing ad spend and keyword whitespace opportunities. Drove the deal process on a 4-person team, running near-daily diligence calls with the founder and internal integration teams at Thrasio.

CERTIFICATIONS

Real Estate Broker/Sales Agent, California Department of Real Estate Jan 2025

Washington, D.C. Real Estate Salesperson License, District of Columbia Real Estate Commission Sep 2010

SKILLS

Real Estate · Financial Analysis · Public Speaking · Real Estate Development · Finance · Investments · Business Development · Strategy · Start-ups · Entrepreneurship · Valuation · Research · Teamwork · Real Estate Transactions · Mergers & Acquisitions · Real Estate Economics · Management · Private Equity · Venture Capital · M&A · Due Diligence · Financial Modeling · Real Estate Acquisition · Underwriting · Amazon FBA · Fundraising · Investment Committee Materials · Off-Market Sourcing · Negotiation · Brand Management · LBO Analysis · Capital Markets