

Yousef Elsheikh

Founder

New York City, NY, United States | [LinkedIn](#)

Serial entrepreneur and founder building fintech and industrial solutions. Currently running a fluorochemical consulting firm while studying finance at NYU Stern.

EXPERIENCE

Founder Mar 2026 — Present
Elsheikh Consulting
New York, NY
Founded a fluorochemical consulting and process-technology licensing firm helping producers globally design and engineer refrigerant manufacturing plants. Lead business development and deal structuring across India and the Middle East, managing feasibility studies, engineering packages, technology licenses, and royalty agreements. Delivered plant technology packages to multiple continents and renewed several seven-figure contracts.

Founder Mar 2026 — Aug 2026
Huddle Technologies
New York, NY
Founded and bootstrapped a consumer fintech product enabling groups to split expenses in real time using a shared group payment card. Owned product, engineering, and go-to-market end-to-end. Launched an MVP targeting event-driven group spending with Greek life as the initial wedge market. The company was subsequently acquired by a competitor in the same category.

Bridge To Consulting Jun 2024 — Jun 2024
Boston Consulting Group (BCG)
Chicago, Illinois, United States

Business Development Intern May 2024 — Aug 2024
Onvector LLC
King of Prussia, Pennsylvania, United States

Asset Management & Deal Sourcing Intern May 2024 — Aug 2024
Colton Alexander
Performed ESG due diligence and financial analysis on Series A-B startups across industries like Green Steel and Battery Technology, generating under \$100M in revenue.

Founder & Developer Dec 2020 — Jun 2022
SpireAIO Corp.
Philadelphia, Pennsylvania, United States
Built a purchase automation bot using JavaScript and Golang that automatically purchased limited edition retail items in bulk at launch, beating human reaction times. Led a team of 6 full-time developers to reverse-engineer website security of major retailers and exploit loopholes. The business was acquired as automation bots became more crowded and development became cumbersome.

Co-Owner & Manager of Operations Aug 2020 — Dec 2022
RyzeIO
Philadelphia, PA
Spearheaded a Discord-based consortium dedicated to mastery in niche reselling markets. Cultivated a vibrant community reaching over 2,000 members, each contributing \$50-70 monthly. Administered a team of over 50 mentors and professionals to manage and educate the member community.

Director of Operations Aug 2020 — Sep 2021
HAYHABOTS Inc.
Wayne, PA
Managed a global team of 20+ engineers, support specialists, and designers at a \$10M+ software company specializing in automation software for reselling. Helped users setup and utilize the software application, created guides and videos, and handled financial and billing issues. The platform enabled over 1.7 million e-commerce purchases for resellers.

Marketing And Public Relations Manager Aug 2020 — Sep 2021
Overtok Enterprise LTD
London, England, United Kingdom

Co-Owner & Manager of Operations Aug 2020 — Dec 2022
The Fundamentals / The Fundamentals Proxies
Wayne, PA
Built an online membership-based Discord group focused on selling high-speed proxies with approximately 1,000 active members at \$25 per month. Oversaw a team of 50+ employees and contractors to manage user experience and operations.

Founder & CEO Jun 2020 — Nov 2021
The Fundamentals
Built a membership-based reselling group with 1,000+ members paying \$20-\$25 monthly and supervised a team of 50+ staff.

Founder & Developer Jun 2020 — Nov 2021
The Fundamentals Proxies
An IPv4 holding company offering colocation services and proxy solutions, exclusive to members of "The Fundamentals" Discord, grossed \$150K+ in revenue.

Founder ITF LLC Sneaker reselling + Wholesale business generating \$25M+ in annual revenue with 20+ full-time employees.	Aug 2016 — Present <i>King of Prussia, PA</i>
Founder & CEO Wholesaling Business Built a \$20M/year wholesaling business reselling consumer products domestically and internationally via Amazon, StockEx, GOAT, and retailer conventions. Directed product strategy by leveraging market trends and consumer research to identify high-demand products. Trained and managed a team of 20+ full-time employees responsible for sourcing products. Managed promotional approaches, product descriptions, and explainer videos to reduce friction at point of sale.	Aug 2016 — Sep 2026 <i>Wayne, PA</i>

EDUCATION

SEO (Sponsors for Educational Opportunity)	Oct 2024 — May 2025
New York University	Aug 2024 — Apr 2027
NYU Stern School of Business <i>Bachelor's degree in Finance</i> GPA: 3.93/4.00	Sep 2023 — Jun 2027
Bates College <i>Bachelor's degree in Philosophy, Politics, & Economics</i>	Aug 2023 — May 2024
Conestoga Senior High School <i>High School Diploma</i>	Aug 2019 — Jun 2023

SKILLS

Mental Health Care · Proxy Server · Project Management · Public Relations · Brand Development · CEOs · Operations Administration · Warehouse Operations · Wealth Management Services · Philanthropy · Go (Programming Language) · JS · Networking · Business Planning · Recruiting · Management · Business Development · Sales · Operations Management · Consulting · Java · JavaScript · C# · C++ · MongoDB · Microsoft Office · Excel · Word · PowerPoint · Access · Peoplesoft · Product Management · Team Leadership · E-commerce · Fintech · Automation