

SAM HUSSAIN

Head of U.S. Defense Sector

Washington, DC, United States | [LinkedIn](#)

Defense and intelligence executive with 20+ years building enterprise strategy and market expansion across the U.S. government and Defense Industrial Base. Currently leads Capgemini's U.S. Defense Sector, connecting global capabilities with Pentagon and Intelligence Community priorities.

EXPERIENCE

Head of U.S. Defense Sector

Apr 2025 — Present

Capgemini

McLean, VA

Direct sector priorities across the Department of Defense, Intelligence Community, and Defense Industrial Base within a FOCI-mitigated U.S. government business. Built a \$2B+ validated Defense opportunity base and set account direction, investment priorities, and solution themes. Serve as primary bridge between Capgemini's global commercial capabilities and U.S. government, translating Pentagon and Intelligence Community priorities into enterprise strategies and integrated portfolios. Shape expansion strategies for sovereign cloud, automation, digital engineering, and quantum readiness across multidisciplinary teams and partner ecosystems. Advise executives on CMMC, zero-trust principles, and secure operating models for frontier AI and cloud capabilities.

Executive Director, Corporate Strategy

Sep 2022 — Jun 2025

Peraton

Washington DC-Baltimore Area

Built enterprise strategy portfolio across cyber, classified mission systems, advanced analytics, and secure cloud. Advised executive leadership on market positioning, competitive dynamics, and investment priorities. Formed strategic alliances with technology and mission partners and developed the winning approach for a \$2.5B U.S. Special Operations Command global enterprise-modernization effort.

Executive Director Of Business Development

Jan 2021 — Aug 2022

CACI International Inc

Washington, District of Columbia, United States

Directed Defense and national-security market development across cyber, data, analytics, and enterprise modernization. Linked mission priorities to commercial technology, partner ecosystems, and acquisition pathways to advance growth across priority accounts and geographies.

Director Of Business Development

Jan 2019 — Jan 2021

ManTech International

Washington, District of Columbia, United States

Led executive engagement and portfolio strategy for cyber, data, analytics, and enterprise-technology programs supporting Defense and Intelligence missions. Managed relationships with senior government stakeholders and developed integrated solution approaches across classified and unclassified environments.

Member

Jan 2016 — Present

Business Executives for National Security (BENS)

Washington, DC

Business Executives for National Security (BENS) is a premier network of senior executives dedicated to strengthening American national security through private-sector leadership and innovation.

-Contribute expertise at the intersection of defense, capital investments, cybersecurity, emerging technologies, and DIB resilience to help advance mission outcomes and national competitiveness.

Investment Banker

Jan 2015 — Jan 2018

Goldman Sachs & Co.

New York, New York, United States

Assessed investments, portfolio risk, and strategic alternatives across M&A portfolios exceeding \$100B. Synthesized financial, market, and geopolitical factors for senior decision-makers to inform investment theses and transaction strategy.

Program Manager / Growth Executive

Jan 2007 — Jan 2015

CACI International Inc

Washington, District of Columbia, United States

Managed classified DIA, MPO, and Army INSCOM programs within \$100M+ portfolios. Integrated mission delivery, customer relationships, and growth in sensitive environments. Drove expansion of classified intelligence and counterterrorism capabilities supporting U.S. national-security priorities.

Operations Officer

Jul 2001 — Jul 2008

United States Department of Defense

Afghanistan & Middle East

Conducted counterterrorism and intelligence operations across the Middle East and Afghanistan. Served as Special Advisor to General Stanley McChrystal at SOCOM, providing operational and strategic counsel on special operations priorities and mission execution.

EDUCATION

Georgetown University

Master of Business Administration - MBA

McDonough School of Business

University of Cambridge

Diploma International Economics

POLIS - Pembroke College

Yale University

B.A. Political Science

Distinction

American University

War Studies Program

- Certificate: Iraq War and Global Economics
- Hertog Foundation Fellow

The George Washington University

United States Institute of Peace

- Certificate: Conflict Analysis Program

SKILLS

Management · DIB · Technological Innovation · CSO · Healthcare Information Technology (HIT) · Private Equity · Investment Banking · Institutional Investments · National Security · Generative AI · Emerging Technologies · Large Language Models (LLM) · New Ventures · Interagency Coordination · Government Relations · Client Relations · Growth Strategies · Market Intelligence · Strategy · Business Development · Investments · Army · Information Technology · Operational Due Diligence · National Security Strategy · Sales Growth · Strategic Partnerships · Government Contracting · Defense Contracting · Foreign Policy · Terrorist Financing · Mergers & Acquisitions (M&A) · HUMINT · Special Operations · Artificial Intelligence (AI) · Intelligence Community · Cyber Threat Intelligence (CTI) · Defense · Finance · Sales · Government · Portfolio Management · Hedge Funds · Due Diligence · Corporate Risk · Political Risk Analysis · Geopolitics · Enterprise Strategy · Responsible AI · Trusted Data · Decision Advantage · Cyber Resilience · Zero Trust · Sovereign Cloud · Automation · Quantum Readiness · Digital Engineering · CMMC · FOCI Mitigation · CUI Compliance · FAR/DFARS Governance · GSA FEDSIM · Acquisition Strategy · Executive Leadership · Market Development · Portfolio Strategy · Partner Ecosystems · Supply Chain Resilience · Mission Systems · JADC2 · Allied Interoperability