

Matt Blocha

Applications

Tulsa, OK, United States | [LinkedIn](#)

I help companies get technology decisions right when the stakes are high - due diligence, M&A, ERP/CRM overhauls, and interim CTO/CIO leadership when there's no time to get it wrong.

Over 25 years in technical leadership and operations, with 20+ transactions across PE and VC-backed companies - leading technical due diligence, IT strategy, and post-close execution. AWS Certified in Data Analytics. Deep experience across cloud SaaS architecture, Agile/Scrum/Lean delivery, telecom and data infrastructure, and managed services.

I currently run virtual and interim/bridge CTO/CIO engagements - due diligence, ERP/Salesforce/ServiceNow assessments, operations audits, and market analysis for clients who need a technology partner they can trust with the answer, not just the process.

I also still build. I design and operate production AI infrastructure - a multi-provider AI gateway routing across OpenAI, Anthropic, Google, and xAI, plus the consumer and SaaS products built on top of it. That hands-on work keeps my advice current instead of theoretical.

My mission: build the right technology for the client's actual budget and strategy - not the vendor's.

EXPERIENCE

Principal vCIO/vCTO Technology Client Partner

Jun 2020 — Present

SeaGlass Development, LLC

Tulsa, OK

Primary platform on SeekBox.ai - Multi-model orchestration and workflow. Virtual and interim/bridge CTO/CIO functions. Project Management, ERP/Salesforce/ServiceNow/SaaS, operations and implementation. Focus on technology, systems and integrations. Specialize in Cloud SaaS agile SDLC, Telecom/Data Infrastructure and Managed Services - back office and client facing. Vendor management, license and a network cost optimization, architecture and audit. Cybersecurity, business continuity planning and implementation.

Chief Information Officer

Jan 2019 — Jan 2019

OSF Digital

Atlanta, Georgia, United States

Developed architectural design for PSA platform selection and implementation planning for Salesforce Pro Serv business. Exchange infrastructure to O365 cloud migration. Cybersecurity review and plan implementation for 1,200 employees and infrastructure with offices globally.

Senior Manager - IT Operations and Integration

Jan 2015 — Jan 2018

Accenture

Atlanta, Georgia, United States

Led strategic planning and execution of IT integration of Cloud Sherpas systems into Accenture. Continued strategy, management and operation of legacy systems. Decommission of legacy systems that migrated and continued management of operation. Implementation of Accenture operational and security policies.

VP Communications Industry - Cloud Sherpas

Jan 2010 — Jan 2016

Accenture

Orlando, Florida, United States

Managed all cloud SaaS ERP (Salesforce, FinancialForce, NetSuite, ServiceNow, GSuite, 20+ others) business application environments, IT operations, security with 1,200 employees, network and real estate facilities globally. Created and implemented IT strategy and steering committee for 8 integrations globally. Vendor, budget and development of support systems. Google, Salesforce and ServiceNow Partner. (acquired by Accenture)

CTO and Co-Founder - FDN Communications

Jan 1998 — Jan 2010

NuVox

Orlando, Florida, United States

Start-up Facilities Based Telecom responsibilities included IT, Marketing/Development, Sales, Operations/Engineering and Service Delivery. Deployed collocations in ILEC facilities and fiber built into the primary COs. Spearheaded the software development of RIO for Rapid Integrated Ordering - client server based custom development with an agile SDLC. Functionality included Order Capture/Management, Provisioning/LEC Gateway, Dispatch/Trouble and CRM. Utilized APIs to integrate legacy systems. Purchased and integrated assets of MPower Communications and a leading ISP. (acquired by Nuvox)

Director of Product Development - Metro Access Networks - Brooks Fiber

Jan 1989 — Jan 1998

WorldCom

Tulsa, Orlando, Fort Lauderdale

Developed product, pricing and sales materials for facilities based CLEC. Launched FIS - Friendly Interface Service - Native mode transparent LAN over fiber networks. Delivered sales training and client presentations. Acquired by Brooks Fiber and WorldCom

EDUCATION

Oklahoma State University

Jan 1987 — Jan 1991

Business Management and Marketing

CERTIFICATIONS

AI Fundamentals, Google	Mar 2026
Agile Project Management, Google	Mar 2026
Gen AI: Beyond the Chatbot, Google Cloud	Mar 2026
Master of Claude, Coursiv	Mar 2026
Project Execution: Running the Project, Google	Mar 2026
Project Planning: Putting It All Together, Google	Mar 2026
Generative AI for Business Leaders, LinkedIn	May 2024
Occupational Safety and Health: Hazard Communication, LinkedIn	May 2024
Foundations of Project Management, Google	Apr 2024
Project Initiation: Starting a Successful Project, Google	Apr 2024
AWS Certified Data Analytics – Specialty (DAS-C01) Cert Prep: 5 Security, LinkedIn	Aug 2023

SKILLS

Artificial Intelligence (AI) · Agile Project Management · Waterfall Project Management · Disaster Response · Disaster Recovery · Debris Removal · HAZWOPER · Service-Level Agreements (SLA) · Analytical Skills · Security Awareness · Vendor Relations · Industry standards · Hybrid Cloud · Technology Leadership · Business Solution · Team Management · Provisioning · Business Requirements · Key Metrics · Client Relations · Strategy · Cloud Computing · Integration · Telecommunications · Enterprise Software · Salesforce.com · IT Operations · Software Development · Managed Services · IT Strategy · Customer Experience · Consulting · Business Intelligence · Solution Architecture · Customer Relationship Management (CRM) · Professional Services · Strategic Planning · Vendor Management · Project Management · Information Technology · Start-ups · Business Process · Data Management · Product Development · Business Transformation · Software as a Service (SaaS) · Management · Strategic Partnerships · Leadership · Digital Transformation