

cristina bro — mcb

Independent Consultant & Small Projects and Ventures Builder

London, United Kingdom | [LinkedIn](#)

Management consultant with Tier-1 experience in structured problem-solving, and executive-level communication. I look for an opportunity to return to be an employee, including career returner roles (in the UK, time spent building ventures and freelancing is a career gap, as much as achieving another university degree)

EXPERIENCE

Independent Consultant & Small Projects and Ventures Builder

Nov 2020 — Present

Independent Consultant & Small Projects and Ventures Builder

London Area, United Kingdom

Established operating infrastructure for an e-commerce platform managing 30 contractors over 2 years. Conducted market sizing and financial scenario modelling to determine go-to-market strategies and direct resource allocation toward highest-ROI opportunities. Built financial models and dashboards surfacing critical risks, costs, and revenue potential to enable Go/No-Go recommendations for C-level clients. Managed all stakeholder relationships and operational processes.

Senior Consultant - Enterprise Risk Management

Mar 2019 — May 2019

AON UK

London Area, United Kingdom

Strengthened accountability by introducing RACI methodology in ERM engagements planning. Enhanced RFP and pricing methodology through independent design of reference outputs. Created an Excel-based tool to assess Rigby Group's governance maturity across multiple dimensions.

Consultant - Business Performance Improvement

Aug 2015 — May 2017

Ernst & Young Global Consulting Services

London

Managed a team of 10 colleagues for a year on EY internal communications. Contributed to defining go-to-market strategy for EY Growth-Advisory clients. Produced board-level reporting and decision-enabling decks for projects generating over £2M in revenue. Delivered process improvement proposals achieving up to 50% cost savings and 70% time savings. Contributed to strategy and operational optimization of a £24B portfolio.

Analyst - Strategy and Business Transformation

Jun 2015 — Jul 2015

Linklaters LLP

London, United Kingdom

Supported directors in the design and analysis of divestment and M&A transactions, providing research and strategic insights to inform transaction structuring.

Ltd director, planning, eng, arch

Jan 2007 — Jan 2015

MCB PROFESSIONAL SERVICES

Greater London

I left my first career in architectural-engineering design by changing career at EY through a training scheme employment, but I value the experience and responsibilities I held before EY:

my work involved project design (from

concept and schematic planning - that can look like boxes, to show footprints and heights of the required footage, by function - to the design of the actual shape of the buildings).

Some clients however don't get that schematic design isn't the final output but an initial visual tool to discuss functions size and location in the land to develop).

I have a post-MSc professional licence as both an architect and an engineer. Since 2006 I reported to director-level team leaders, and from 2007 to VPs, before retraining in consulting at EY from 2015.

I worked collaboratively across multidisciplinary teams. My responsibilities included client liaison, design development, problem-solving, planning, and PMO-related activities.

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Since I worked at EY, some malevolent people have been spreading the rumour that I was a “drafter” in this career, because even firms often tell to clients that foreigners do drawings only, but this is completely false: only who works in the delivery phases of a project produces a lot of vector-based construction drawings, but that was a role I held only for three months at FPL and at LOA while my many years of practice and studies involved design origination, using a wide range of software as well as hand sketching.

Why undermining a profession that requires years of university study and practical experience? Is it envy? Why otherwise diminishing the value of my past work, even after I changed career?

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My technical stack at the time (used up to a decade ago, before EY) included:

3ds Max, Cinema 4D, Revit, CATIA, Rhino, SolidWorks, ArcGIS, GaBi, After Effects, Photoshop, Illustrator, InDesign, Premiere, Acrobat, SketchUp, ArchiCAD, MicroStation, AutoCAD & BIM, Excel, PowerPoint, I Word, Outlook, MS Project, and others

Project-designer contractor, Assistant Director

Aug 2006 — Nov 2014

RTKL, HOK, ARUP

London

Delivered design solutions and cross-departmental project management across multiple architectural and engineering firms. Managed project workflows and coordinated between departments to ensure successful delivery of design and PMO objectives.

EDUCATION

Universidad de Sevilla <i>Engineering Architecture (for buildings & cities in not software)</i>	Jan 2023 — Jun 2024
Shri Kali Ashram, Yoga Alliance® Accredited School <i>200 hours yoga teacher training</i> Hata and Ayurvedic yoga	Dec 2017 — Jan 2018
Kaplan <i>CIMA certificate</i>	Jan 2016 — Jan 2017
Harvard University <i>Master's degree</i> This is definitely a university where I do not recommend to study, unless one is a HNWI or a privileged in other way (including by having a supportive network independent from Harvard, because most Harvard alumnae seem to get the same dumb script and they say “life is unfair” to justify that only the alumni who are privileged are helped to find paid work. The amount of barriers I faced only after Harvard have been huge, especially by being undermined for my pre-Harvard design work experience) For two years: full-day classes (some for credits, other audited), project work and readings at night for class discussions or presentations I've seen exceptions at Harvard in not-HNWI not being boycotted but helped by HNWI: the good looking All my courses were project-based: real estate for land redevelopment. lifecycle design and more. I also completed MBA elective courses & exams	Sep 2010 — Jun 2012
Sapienza Università di Roma <i>MSc + BSc in Architecture Engineering</i> Graduated magna cum laude	Sep 2000 — Jun 2006
Liceo Scientifico <i>Upper Secondary School Diploma di Maturità, equivalent to NVQ Level 4</i> Maths 15/15, Science 14/15, English 14/15	Sep 1993 — Jun 1999
Massachusetts Institute of Technology <i>Interdisciplinary courses with exams (on campus in cross-registered)</i>	
MIT Sloan School of Management <i>Courses from MBA curriculum (on campus in cross registered)</i>	
Google pour les pros <i>Google UX Design professional certificate in UX research and design</i> Completed over 260 hours of coursework in 3 weeks, with 100% marks in each of the 7 courses, refining my UX research and design skills to originate human centred apps with delightful micro-interactions: + User Research + User Defining + Information Arch + Prototyping + Lo-Fi wireframing + Hi-Fi wireframing + User Testing + Stakeholder Presentations Example of app project with process book: www.evolution-consult.com/cbuxpreview	

PROJECTS

Dynamic dashboard for insights on UK immigrants' socio-economic patterns 90% of this project's value (and work to build) lies in what static slide decks simply can't do: the exploratory, interactive features of Tableau, which differentiate it from PowerPoint. All it takes is a hover, click, or tap on mobile, wait for the dashboard refresh, and read the unlocked insights that disappear in static screenshots. I've built this dashboard to explore how country of birth and ancestry influence levels of qualifications, occupational access, and wealth-building opportunities in the UK. Key interactive features • Dashboard-level parameter highlighter that lets you select a country of birth and instantly blue-highlight relevant elements across charts at multiple granularity levels • Filters to include and exclude the British group for comparison, dynamically re-scaling axes when zooming out to include it, and when zooming-in to exclude it and view migrant groups, which are otherwise dwarfed • Chart-level parameters, page controls, and search highlighters to switch categories or find specific countries or ethnicity (given that the Census inconsistently tracks a mix of country-of-birth and ethnic-origins per topic) Key findings	
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- Visa, settlements, and the under-tracked population in Census surveys reinforce South Asian concentrations
- Origin-country population size weakly predicts UK migrant representation and doesn't justify concentrations
- Census Level 4+ aggregation and under-coverage mask inequality: many foreign-born groups are more highly qualified than the UK-born, yet face persistent underemployment and low access to wealth building factors
- Larger migrant groups have higher access to housing ownership
- High-income role access doesn't correlates with qualifications
- UK-born retain the strongest advantages: highest median wealth, ownership, high-income concentrations
- Clear stratification: entrenched advantage for UK-born White; upward mobility for Indian and Irish-born;
- Small-population minorities face the steepest barriers

CERTIFICATIONS

Aha! Product Management Professional Certificate , Aha!	Sep 2024
Cert Prep: PMI Agile Certified Practitioner (PMI-ACP)® , LinkedIn	Sep 2024
Google UX Design Professional Certificate , Coursera	Apr 2024
9. CCAT results in the top 5% - www.criteriacorp.com , Criteria	Mar 2021
8. Negotiation __ Yale University , Coursera	Jul 2020
7. American Contract Law __ Yale University , Coursera	May 2020

SKILLS

Microsoft PowerPoint · Microsoft Excel · Problem Solving · Team Leadership · Critical Thinking · Strategic Planning · Communication · Mentoring · Negotiation · Interpersonal Communication · Teamwork · Management · Leadership · Statistical Data Analysis · Management Consulting · Start-ups · Business Strategy · Research · Data Analysis · Business Planning · Contract Negotiation · Project Management · Real Estate Development · Comprehensive Planning · Training Delivery · Recruiting · Operations · Evidence · Business Development · Human Resources (HR) · Agile Project Management · Product Management · Product Road Mapping · Product Strategy · Technical Product Management · Financial modelling · Scenario modelling · Risk analysis · Revenue analysis · Leveraged IRR · ROI · NPV · SCQA communication · BLUF · Executive pitches · Market sizing · TAM-SAM-SOM · Competitive analysis · Go-to-market strategy · Root cause analysis · MECE frameworks · 80/20 analysis · Triangulation · Business case development · Capital efficiency · Executive summaries · Board reporting · Rubrics and evaluation frameworks · Governance · RACI methodology · Process improvement · Stakeholder management · Python · Tableau · UX design · PRINCE2 · CIMA Certificate in Business Accounting · Procurement strategy · Contract law · Presentation skills · Italian · Spanish · French