

Chris Hughes

Sales & GTM Leader

Los Angeles, CA, United States | [LinkedIn](#)

EXPERIENCE

Growth/GTM Axle Automation	Mar 2026 — Present
Head of Business Development Lore	Dec 2024 — Feb 2026 <i>Los Angeles Metropolitan Area</i>
Marketing and Product Lightspark	Mar 2024 — Nov 2024 <i>Los Angeles Metropolitan Area</i>
Corporate Development Manager Indeed.com	Apr 2020 — Apr 2023 <i>Los Angeles Metropolitan Area</i>
Global Product Solutions, Team Lead Indeed.com	Jan 2017 — Mar 2020 <i>San Francisco Bay Area</i>
Senior Client Executive - Indeed Prime Indeed.com	Oct 2015 — Dec 2016 <i>San Francisco Bay Area</i>
Senior Account Executive Indeed.com	Jul 2014 — Sep 2015 <i>New York, New York</i>
Account Executive Indeed.com	Apr 2013 — Jun 2014 <i>New York, New York</i>
Network Aquisitions Analyst TriStar Investors	May 2011 — Mar 2012 <i>United States</i>
Account Executive ADP	Aug 2010 — Apr 2011
Analyst, intern Merrill Lynch	May 2009 — Aug 2009 <i>New York, New York, United States</i>

EDUCATION

Marietta College
Finance

SKILLS

Teamwork · Management · Strategic Planning · Strategic Thinking · Team Management · Strategy · Communication · Leadership · Ethereum · Blockchain · Crypto · Smart Contracts · Product Management · Digital Marketing · Customer Service · Sustainability Disclosure Requirement (SDR) · Sales Processes · Sales Leadership · Product Road Mapping · Ops · Hiring · English · Sales Execution · Demand Generation · Product Marketing · Mergers & Acquisitions (M&A) · Corporate Management · Microsoft Office · Start-up Ventures · Start-up Leadership · Project Management · Presentations · Presentation Skills · New Business Opportunities · Management Consulting · Investment Decisions · Investment Banking · Business Strategy · Business Development · Customer Satisfaction · Coaching · Research Skills · C-Level · Entrepreneurship