

# Aviram Jenik

*Venture Capitalist, active angel investor and former entrepreneur. Founder x5, profitable bootstraps, 3 exits; investor x50+ in Israel, Silicon Valley and Korea; passion for building scalable B2B companies*

Las Vegas, NV, United States | [LinkedIn](#)

Venture Capitalist and Angel Investor with a passion for helping startups.

About me:

Co-founded a company with no external funding and managed it to profitability and to a position as one of the leading vendors in the Vulnerability Assessment and Management space. Previously co-founded 2 companies that resulted in successful M&A's and 2 other companies that are still profitable and growing.

I am always happy to help startup founders reach their potential and become a global success via funding and mentoring. I've been there, done that, and want to help founders do what I have done. Many others have helped me get to where I am today; I'm grateful for their help and want to pass it forward.

I'm open to business connections: [aviram@gmail.com](mailto:aviram@gmail.com)

Specialties: bootstrapping, technical evangelism, cyber security, marketing, sales, capital management, technical team leadership

## EXPERIENCE

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| <b>Investor</b><br>BizCrush                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Sep 2025 — Present                                            |
| <b>Investor</b><br>Ray Security                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Jul 2025 — Present                                            |
| <b>Investor</b><br>Spotlite                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Jun 2025 — Present                                            |
| <b>Investor</b><br>Miraflow AI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | May 2025 — Present                                            |
| <b>Investor</b><br>NURIE AI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Apr 2025 — Present                                            |
| <b>Investor</b><br>SPLX, a Zscaler Company                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Mar 2025 — Present                                            |
| <b>Founding Principal</b><br>Apona Security<br>As the CEO of Apona Security, I lead a team dedicated to redefining application security by enabling seamless, automated security controls throughout the development lifecycle.<br>We provide:<br>Penzzer - a high-performance fuzzing and penetration testing platform designed to identify exploitable flaws in complex software environments.<br>Labrador - an SCA and SBOM platform that analyzes software dependencies to detect vulnerabilities, license risks, and supply chain exposures. | Dec 2024 — Present<br><i>Henderson, Nevada, United States</i> |
| <b>Investor</b><br>Tribe Money                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Oct 2024 — Present                                            |
| <b>Investor</b><br>SecuXR                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Jul 2024 — Present                                            |
| <b>Investor</b><br>Sociable AI                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Apr 2024 — Present                                            |
| <b>Investor</b><br>Teiren-테이렌                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Apr 2024 — Present                                            |
| <b>Investor</b><br>PhyxUp Health                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Apr 2024 — Present                                            |
| <b>Investor</b><br>SortieLab                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Aug 2023 — Present                                            |
| <b>Investor</b><br>JIGO                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Aug 2023 — Present                                            |
| <b>Investor</b><br>WorkOnward (WOW) Your Job, on the Map ☐                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Aug 2023 — Present                                            |

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| <b>General Partner</b><br>Rabbit VC                                                                                                                                                                                                                                                                                                                    | May 2023 — Present<br><i>South Korea</i>                                |
| <b>Strategic Advisor</b><br>GENIANS USA                                                                                                                                                                                                                                                                                                                | Apr 2023 — Present                                                      |
| <b>Investor</b><br>Wordbricks                                                                                                                                                                                                                                                                                                                          | Apr 2023 — Present                                                      |
| <b>Investor</b><br>MyPart                                                                                                                                                                                                                                                                                                                              | Jan 2023 — Present                                                      |
| <b>Investor</b><br>(주)지란지교소프트 - JiranSoft                                                                                                                                                                                                                                                                                                              | Nov 2022 — Present                                                      |
| <b>Founding Partner</b><br>We-Bridge                                                                                                                                                                                                                                                                                                                   | Sep 2022 — Dec 2024<br><i>Sacramento, California, United States</i>     |
| <b>Sr. Director, Strategic Initiatives</b><br>Fortra<br>Joined Fortra / HelpSystems as part of the Beyond Security acquisition                                                                                                                                                                                                                         | May 2021 — Sep 2022<br><i>California, United States</i>                 |
| <b>Investor</b><br>Metadata                                                                                                                                                                                                                                                                                                                            | Jan 2020 — Present                                                      |
| <b>Venture Partner</b><br>Primer Sazze Partners                                                                                                                                                                                                                                                                                                        | Feb 2019 — Aug 2022<br><i>Silicon Valley, California, United States</i> |
| <b>Investor</b><br>Eclypsium, Inc.                                                                                                                                                                                                                                                                                                                     | Jun 2017 — Present                                                      |
| <b>Executive Chairman</b><br>PromoRepublic                                                                                                                                                                                                                                                                                                             | Jan 2017 — Present                                                      |
| <b>Investor</b><br>KSP Batch #3<br>Joined as investor in the following companies:<br>Transbox<br>Ulalalabs<br>Tourbrat                                                                                                                                                                                                                                 | Jan 2016 — Jan 2016<br><i>Seoul, Korea</i>                              |
| <b>Investor</b><br>KSP Batch #2<br>Joined as investor in the following companies:<br>Unreal Park<br>Imperfect (Fondof)<br>Buk.io<br>VisualCamp<br>Nomits<br>Persona                                                                                                                                                                                    | Jan 2015 — Jan 2015<br><i>Seoul, Korea</i>                              |
| <b>Investor and advisor</b><br>various<br>Investor, advisor and board member in various early stage startups, in including:<br>Eclypsium<br>Cybellum (exited)<br>metadata.io<br>Vicarius<br>Reposify (exited)<br>Ray Security<br>Starseer<br>SPLX<br>FROGED<br>Archidraw<br>Labrador Labs<br>StealthMole<br>Kooply<br>Jiransoft<br>MyPart<br>Hourly.io | Jan 2014 — Present                                                      |

Apolyta  
Adversa AI  
illustria.io  
Yes Security  
Penfield.AI  
Promorepublic  
Claro  
My Drives  
Colango  
WAY Wearable  
OnHealthNet  
Unreal Park  
Hypercloud  
Buk.io (exited)  
VisualCamp  
Nomits  
Persona (exited)  
Transbox  
Ulalalabs  
Tourbrat  
WePlanet (exited)  
AllthatSoft Co. (exited)  
Seerslab Inc.  
SeatID  
Fixel (exited)  
Appvance.ai  
MixerBox Inc.  
VisualCamp  
Chartmetric  
DeviceTotal  
Sunbisoft  
Juice Labs  
FYLTech  
ZeroAvia

**Investor**

Jan 2014 — Jan 2014  
*Seoul, Korea*

KSP Batch #1

Joined as investor in the following companies:

My Drives  
Colango  
WAY Wearable  
Archidraw  
OnHealthNet

**Managing Partner**

Nov 2012 — Jan 2019  
*Seoul, Korea*

KOISRA Seed Partners

KSP is a Korean-Israeli Seed fund, investing and assisting Korean startups with the assistance of Israeli mentors (aka "the startup nation").

**Advisory board member**

Jan 2007 — Jan 2009  
*Herzeliya, Israel*

Efi Arazi School of Computer Science

**CEO**

Oct 1999 — May 2021

Beyond Security (Acq. by Fortra)

Co-founded Beyond Security at 1999 and brought it to a market leading position, recognized by Gartner as one of the leaders in the space. Acquired by Help Systems in 2021.

**Officer**

Jan 1995 — Jan 1999

IDF

Period included 5 years of technology leadership positions.

**Technology Strategist**

Jan 1992 — Jan 1999

Gteko (now owned by Microsoft)

Led the company's product strategy and created and executed the vision of its first Internet products (back when "Internet" was just entering its first commercial uses).

Led and actively participated in several development projects in the company.

## EDUCATION

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**Tel Aviv University**  
*MBA in Entrepreneurship*

Jan 2000 — Jan 2003

**Technion - Israel Institute of Technology**  
*BSC in Computer Science*

Jan 1993 — Jan 1997

## CERTIFICATIONS

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**Bypassing SMTP Content Protection with a Flick of a Button,**

**DSA-1014-1 firebird2 -- buffer overflow (CVE-2004-2043),**

**Free Peers BearShare Directory Traversal Vulnerability (CVE-2001-0368),**

**Multiple Vendor Email Message Fragmentation SMTP Filter Bypass Vulnerability (CVE-2002-1121),**

**TFTPD32 2.50 - Long Filename Buffer Overflow Vulnerability (CVE-2002-2226),**

**Titan FTP Server Aborted LIST DoS,**

## SKILLS

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Open Source · SaaS · Linux · Enterprise Software · Leadership · Management · Strategy · Sales · Marketing · Cloud Computing · Security · Technology Evangelist · Network Security · Bootstrapping · Business Development · Channel · Lead Generation · Solution Selling · Web Applications · Business Strategy · Direct Sales · Start-ups · Angel Investing · Software Engineering · Mobile Applications · Product Management · TCP/IP · Mobile Devices · Computer Security · System Architecture · Entrepreneurship · Mergers & Acquisitions · Information Security · Information Technology · Product Marketing · Vulnerability Assessment · Penetration Testing · Channel Partners · Professional Services · Strategic Partnerships · Virtualization